

# Connie Sue, Inc.



## It's just Stuff!



### One Antique – Three Values

Art and antiques appraised for homeowners insurance should be valued to be replaced in a secondary market such as a high end antique shop, a gallery, or even an international market on the internet. This **replacement value** is higher than the price you could expect from a quick sale.

**Estate value** is often called the 'dump' value. This low value is the thrill for buyers at yard sales, and estate liquidations. The sellers need to sell and the buyers are seizing the opportunity to swoop in

on a deal.

The **fair market value** is defined as the amount of money a willing buyer would pay a willing seller, both having equal knowledge of the item, with no compulsion to buy or sell. This value is recognized by the IRS as a deduction on your income taxes when making a donation to a museum or non-profit organization.

Both replacement value for insurance and fair market value for donations require an appraisal report. [Click here for a description of services.](#)

Values for this lady's desk - circa 1920, oak drop-front :

Estate Value	\$165.00
Replacement Value	\$410.00
Fair Market Value	\$375.00

## Coming Events

For more detailed information [Click here](#)

August 17	Fort Campbell	Information Booth
August 18	Sun Trust Training Center , Nashville , TN	Estate Sale Seminar
August 27	Library, Brentwood , TN	Public Appraisals
September 9 and 10	Amerisuites, Hendersonville , TN	Morning Classes
September 12	Trousdale Place , Gallatin , TN	Antiques All Day
September 12	VSCC, Gallatin , TN	Chair Caning and American Antiques Classes
September 15	Women's Conference, Murfreesboro , TN	Afternoon Sessions
September 17	John Wesley UMC, Nashville , TN	Public Appraisals
September 24	The 'Square', Charlotte , TN	Public Appraisals
October 1	O'More College of Design , Franklin , TN	Public Appraisals
October 12	Senior Expo, Nashville , TN	Information Booth
October 19-21	SHRM Convention, Nashville , TN	Information Booth

[To register, or for contact information click here](#)



Connie Sue Davenport introducing her estate counseling and appraisal services to 'Senior Friends Alliance' at Mount Olivet Funeral Home in Nashville , TN. Thank you Kathy McGraw and friends. [Click here to schedule a speaker](#). You can also [create your own event](#).

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