

Connie Sue, Inc.



It's just Stuff!

Appraisal events, *The Tennessee Magazine* article, and just antique-ing have taken me all over the State this month. [Need an appraiser?](#)

“Connie Sue, our Appraisal Party was a huge success! All of our clients thoroughly enjoyed the evening and left asking when are we going to host another one. Your presentation and appraisal of items was entertaining and educational. The event was a valuable business tool and we’re sure to do it again.” – Gina King, VP, MidSouth Bank [Or maybe you would like to have an appraisal party.](#)



The Tennessee Magazine's" Valuable Advice "was personily well received by me. My mother has been gone for ten years and I still have trouble parting with her stuff. The work that you are doing is priceless!!!! - Erwin, TN



Like to learn about antique furniture, glassware, textiles, metals, collectibles? [Click here for class opportunities.](#)

Is It a Reproduction?

When you're shopping in an antique mall or flea market, and you discover multiples of the same item, such as these glass clowns, they are almost certainly reproductions. So if I see an item twice around town it's a coincidence. If I see it three times it's a reproduction.

When an item is reproduced you might think the value of the real thing would increase. Often, however, the value goes down and sales for the originals drop off. Consumers become hesitant to pay for the antique because they often cannot tell the original from an imposter.

[Information like this](#) *and appraisals too* could be your next program.



Story & Photographs by
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Welcome **Tennessee Magazine** Readers.

Since publication of the January 2006 *Tennessee Magazine* with the article about my "Valuable Advice", I have been amazed at the response from the electric cooperative consumers who need to assess their personal property in order to proceed to the next step in life.

I have talked with ladies in their 20's and 30's who have inherited a few of their Grandmother's things. They want to respect the memory of a matriarch by learning about the items – their value or how to clean, use, and store them.

Adult children of aging parents have also called with what seems like the weight of the world on their shoulders, while caring for parents or tying up the estate while maintaining homes, families and jobs. These women need quick values at

their parents' homes so that the task of liquidating, moving and dispersing can move forward. They need encouragement and someone to tell them that this too, will pass and that they can survive that mountain of personal property, cherished antiques, and ...just stuff!

And I've heard from many seniors. There may be three to four generations of their family's history scattered about the house, and their memory remains in the many antiques and personal belongings. We talk of their remarkable lives and the love of family and of others who have passed on.

It has been an honor and pleasure to help people who respect their elders, worry about their children, and 'never want to be a burden to anyone'.

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